## 2018 Sheep & Goat Expo

First Community Federal Credit Union Spur Arena 4722 Grape Creek Rd., San Angelo, TX August 17-18, 2018

Presented by:

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#### **Today's Agenda**

- √ Now is a good time to be in the Sheep/Goat business
- **✓ Current Market Conditions** 
  - **✓** Lambs
  - **√** Goats
  - **√** Wool
- **✓** Brief Historical Perspective
- **✓ Lurking Issues**

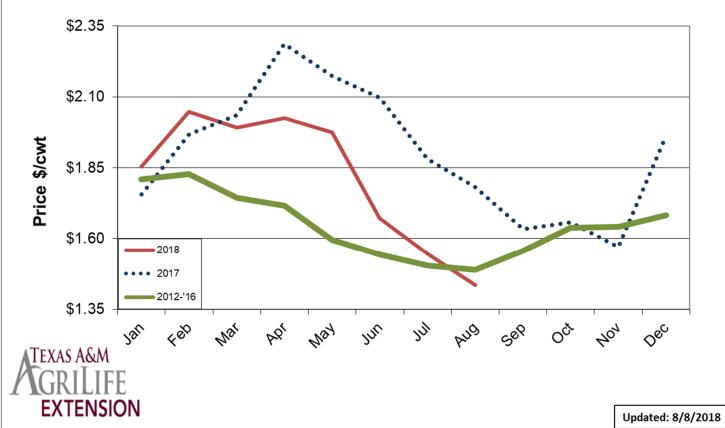


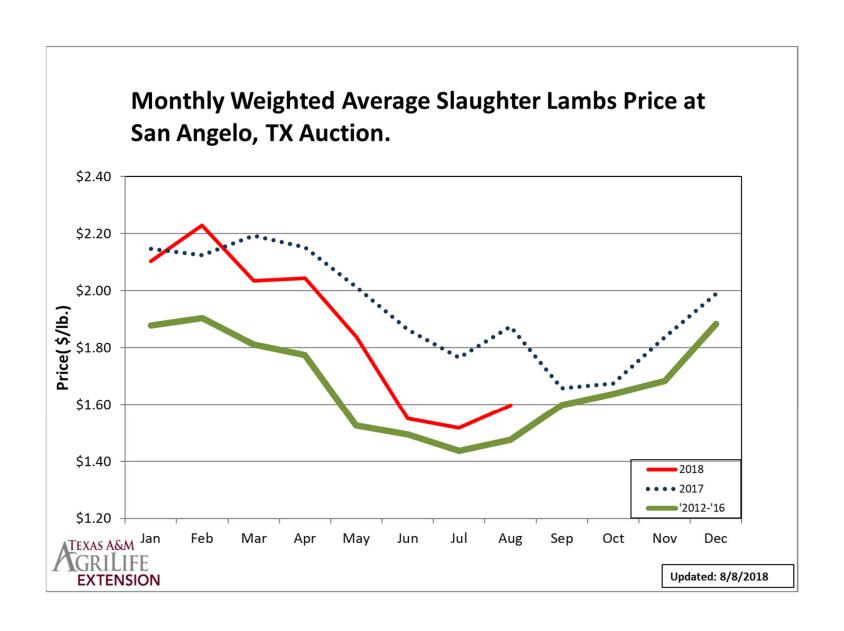
# Now is a Good Time to be in the Sheep/Goat business

- Positive Developments in various markets
  - Foodies and 'Millennials'
    - Local
    - Sustainable
    - Natural
      - Protein
      - Fiber



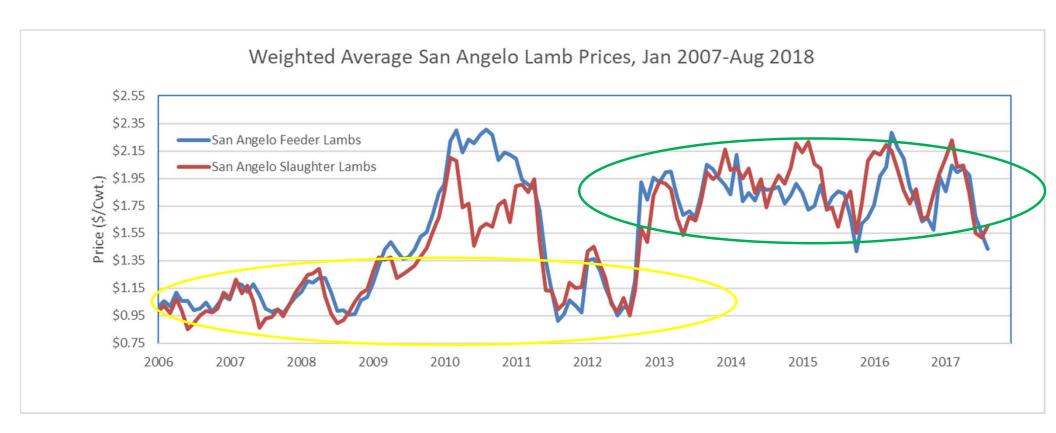




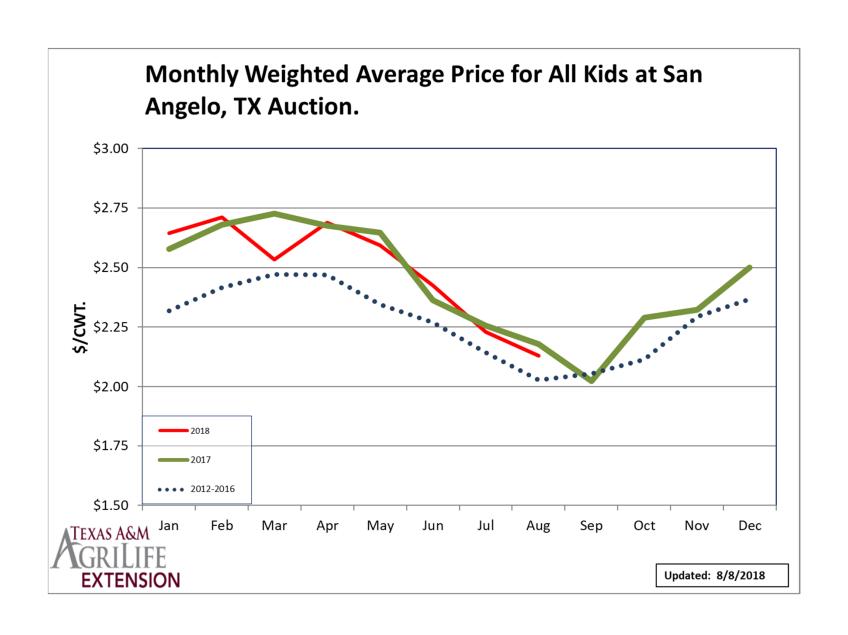


















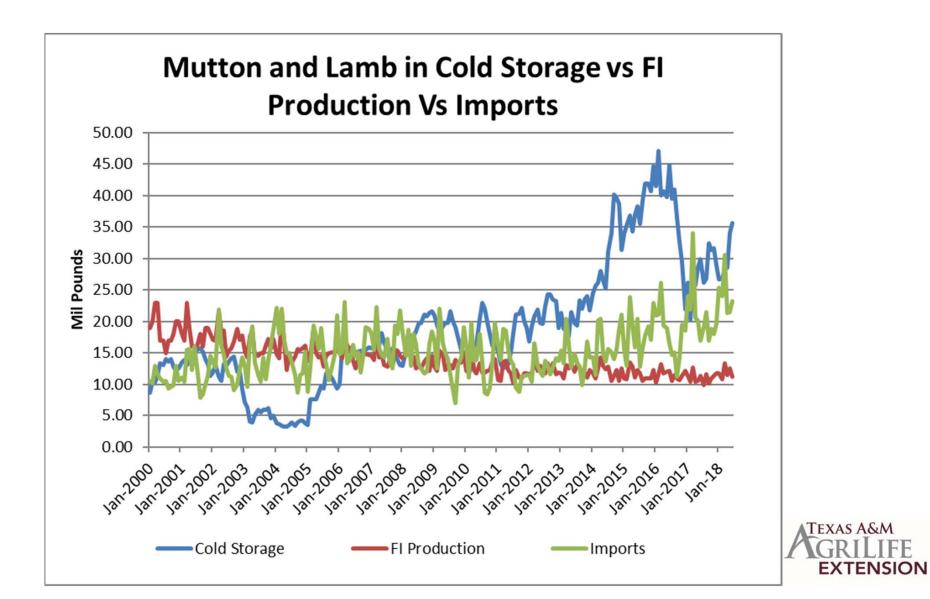


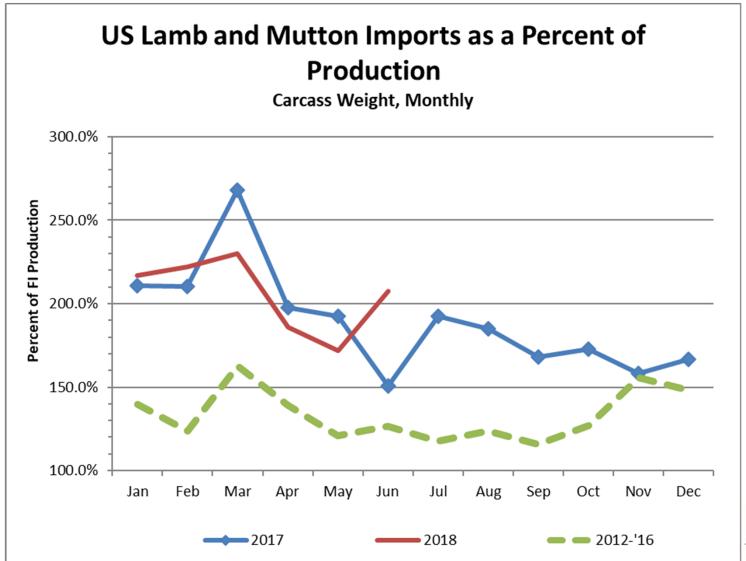


Looming (Lingering) Issues

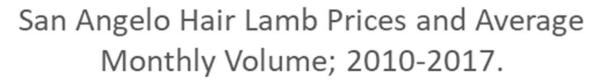
## **Issues Affecting Sheep and Goat Industry**

- Large Imports
  - We've had strong prices in spite of this
- Seasonality of production/prices
  - We do have a genuine seasonality problem
- Mandatory/Voluntary Price Reporting
- •Other issues certainly exist, I've just focused on these examples.





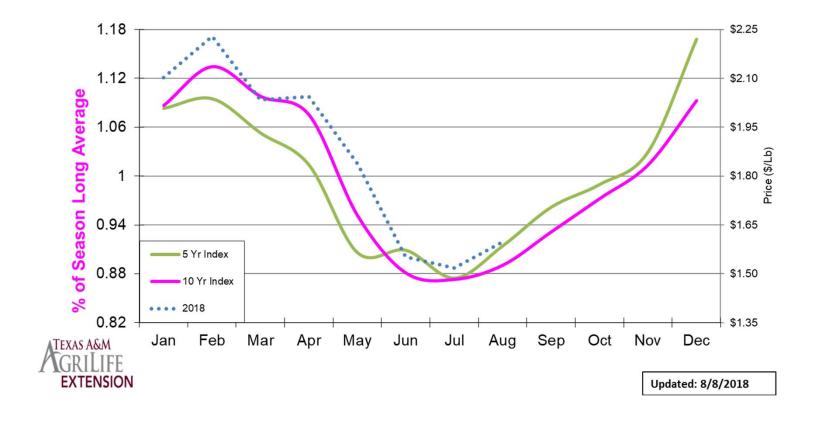








#### Seasonal Price Index and Weighted Average Monthly, Slaughter Lamb Price at San Angelo, TX Auction.



#### Contact Me

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